

Did you know that WEG variable speed drives (VSDs) optimize oil extraction, reduce equipment wear, and lower energy costs with precise control?

The global oil and gas sector plays a vital role in the world economy, demanding advanced technology and robust, safe, and reliable solutions to ensure operational continuity, even under the most severe conditions.

WEG possesses cutting-edge technology in VSDs (Variable Speed Drives) and advanced solutions for Artificial Lift applications, ensuring precise control during oil extraction and reducing premature equipment wear, maximizing well production with greater energy and operational efficiency.

Discover other reasons to choose WEG products for Oil & Gas pumping

In addition to being considered one of the largest manufacturers of electric motors on the planet, WEG is also one of the largest and most complete providers of end-to-end global solutions, with product lines focused on automation, energy generation and distribution, digital systems, electrification, and much more.

Everything the Oil & Gas sector needs:



Minimize risks



Control pressure/flow precisely



Reduce maintenance downtime



Maximize energy savings

TURNKEY SOLUTIONS FOR

Automation and power distribution

Sustainable energies

Electric mobility

Digital systems

Industrial coatings and varnishes

In-house Research and Development

With in-house research, development and testing laboratories, WEG provides customized solutions with efficiency and reliability, meeting the specific needs of each customer.









The numbers that support our solutions

years of experience in Brazil and around the world





+ **47,000** employees spread across all continents



+ billion drives and

electromechanical components ever manufactured

a day

12,100

reforestation, 55% of which is made up of renewable resources and 45% of untouched native forest

A trusted name all over the planet



66 manufacturing sites in 18 countries



Commercial operations and technical support in 42 countries



Distributors in more than 120 countries

Wherever you are we are with you



Efficient and responsive technical support, available in over 113 countries



Maximize the lifespan of your equipment by close and personalized local support when you need it

A sustainable choice for your equipment



Leading global rating agency for corporate Sustainability Management



Leading global classification agency for Decarbonization Management



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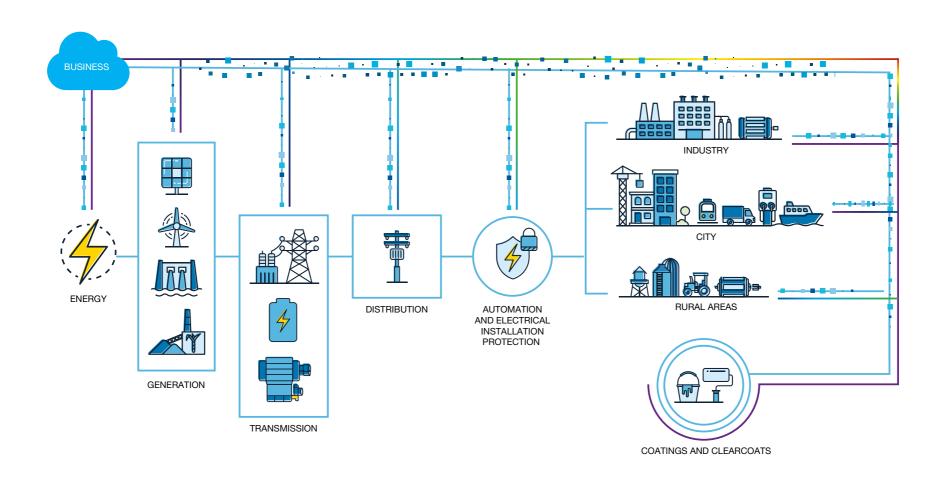
Measures company ESG risks

Find out more details in our Sustainability Report



(0) **Global presence** 66 MANUFACTURING SITES in 18 countries SPAIN -NETHERLANDS -GERMANY = AUSTRIA = ITALY | CANADA ••• • 2 manufacturing sites 1 manufacturing site 1 manufacturing site • 1 manufacturing site 3 manufacturing sites 1 manufacturing site USA **■** ◆ +47.000 9 manufacturing sites Employees worldwide MEXICO •• • PORTUGAL 💆 🕶 4 manufacturing sites 1 manufacturing site CHINA 6 manufacturing sites COLOMBIA - + Distributors/ 2 manufacturing sites Agents in 🔸 INDIA 🔤 120 TÜRKIYE 🔼 ARGENTINA --- + countries 4 manufacturing sites 2 manufacturing sites 3 manufacturing sites BRAZIL 🦠 18 manufacturing sites 凸 Sales to over **SOUTH •** ALGERIA **•** AUSTRALIA *** countries AFRICA 🔀 1 manufacturing site 1 manufacturing site 6 manufacturing sites COMMERCIAL OPERATIONS in 42 countries AFFILIATED COMPANIES **WEG Group** Algeria Chile France Kazakhstan Poland Sweden Argentina China Germany Malavsia Portugal Switzerland Australia Colombia Ghana Mexico Russia Thailand Шец AUTRIAL AKH UE CESTARI <u>cem</u>p Balteau Austria Denmark India Netherlands Saudi Arabia Türkiye Belgium Ecuador Indonesia New Zealand Singapore United Arab Emirates Brazil Egypt Italy Norway South Africa UK marathon VOLTRAIN ШЕП PPI-Multitask Spain USA Canada Finland Japan Peru

The global solution in electrical machines, automation and digitalization for industry, infrastructure, electric mobility and energy systems.





WEG is synonymous with reliability and high performance in Oil & Gas exploration

Developed to operate in harsh environments, our VSDs offer high reliability, advanced protection, and precise control.

These solutions are designed to meet the requirements of the main pumping methods: Sucker Rod Pump (SRP), Progressive Cavity Pump (PCP), and Electric Submersible Pump (ESP) - ensuring maximum availability, less equipment wear and continuous operations with safety and high performance.

And also:



High performance, reliability and efficiency



Robustness: available in IP42 and IP55 versions



Controller integrated into the VSD



Compliant with major international standards



Various optional items available for project customization



Highly corrosionresistant coating



Time optimization during configuration and commissioning



Fast return on investment





WEG VSD for smart pumping

Medium voltage VSD

Low voltage **VSDs**

Panel-mounted VSDs







MVW3000

CFW900 and CFW11

AFW11 and AFW900

Key differentiators

Complete solution for different pumping methods.

WEG offers a comprehensive, high-quality solution, adaptable to various installation environments, ensuring reliability and efficiency in applications.

Onshore and offshore applications

Flexibility and customization

WEG understands that each client has specific needs. Therefore, it offers fully customizable solutions to meet different types of wells (onshore and offshore), environmental conditions and technical challenges.

Integrate with WEĞ solutions such as:

- **AFW (Panel-mounted Drives**)
- AFW-M (Panelmounted Drives
- Transformers
- Coatings
- Motors

The WEG solution for artificial lift systems was designed to meet the needs of onshore and offshore applications, with a special paint coating developed to ensure superior quality and protection in environments with high humidity, aggressive atmospheres and coastal areas with high salinity.

AND ALSO: -

Intuitive operation

Support for multiple languages

Network communication via major industrial protocols (Modbus, Profibus-DP, DeviceNet, Ethernet, and others) Leak monitoring **Event data** recorder

Trace function for quick troubleshooting

Sucker Rod Pump

Sucker Rod Pump (SRP) is the most common method of artificial lift used in onshore wells. It is based on a pumpjack driven by a motor, which transmits reciprocating motion through a rod string to a downhole pump, lifting reservoir fluids to the surface.

Key features of the VSD dedicated to SRP.



Downhole Card

Obtained from the surface card through an advanced algorithm, it allows monitoring of pump conditions and helps prevent issues that may affect well operation.



Dual Speed

Enables speed adjustment during the upstroke, optimizing pumping time and reducing rod pounding.





Control Strategies

Multiple speed control modes allow the pumping unit to operate under various conditions, including maintenance, automatic operation or constant speed.

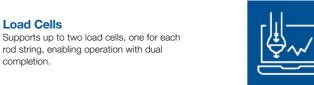


Supports up to two load cells, one for each rod string, enabling operation with dual completion.



Rod Float

Internal algorithms monitor and protect the pumping unit by adjusting speed and triggering alarms to minimize rod float.





Surface Dynamometer Chart

With two load cells connected to the controller, the system ensures accurate monitoring of pumping load and provides data for the Dynamometer Chart.



Progressive Cavity Pump

Progressive Cavity Pump (PCP) is an artificial lift method in which energy is transferred to the fluid by a pump composed of a helical rotor and an elastomer-lined stator. The rotor's movement inside the stator creates moving cavities that push the fluid from the suction to the discharge of the pump, enabling the pumping action.

Key features of the VSD dedicated to PCP.



Intelligent Speed Monitoring

The controller adjusts the pumping unit's speed based on downhole pressure, maintaining stable pressure despite reservoir variations.



RS485 Communication with Downhole Sensor

Monitors downhole pressure and temperature limits.



Pump Unlocking (Rocking Start)

Automatically releases the system by reversing the motor's rotation, ensuring safe pump operation.



Safe Stop Control

Dissipates the accumulated energy (rod + fluid) by reversing the PCP's rotation, ensuring a safe shutdown.



Hydraulic Brake Test

Ensures proper system operation by activating the motor to verify fluid pressure and confirm that the brake is in ideal working condition.



Rod Torque Monitoring and Control

Accurate monitoring of rod torque, calculated based on total pump reduction and VSD data.



Operation Time Lock

Prevents automatic restart after faults, providing greater safety and control over well operation.



Electrical Submersible Pump

Electrical Submersible Pump (ESP) system is an artificial lift method in which a submersible pump and motor are installed at the lower end of the production tubing, using pressure to lift oil to the surface.

Key features of the VSD dedicated to ESP.



Continuous Production in Adverse Conditions

Allows operation in the event of a ground fault on one of the motor phases, ensuring production continuity under such conditions.



Compatibility with Downhole Monitoring Systems

Integration with intelligent downhole monitoring systems.



Long Cable Compensation

Programmable compensation according to cable length and characteristics.



Backspin Relay

Detects if the pump is rotating in reverse, ensuring it returns to the correct operating direction and preventing damage to the pumping system.





Adjustable V/f Curve

Enables precise adjustment of the V/f curve for optimal pump performance.



Built-in Sine Wave Output Filter

Eliminates possible wave reflections and electrical stress on the power cable insulation and pump motor windings.



Pump Unlocking (Rocking Start)

Automatically releases the system by reversing motor rotation, ensuring safe pump operation.



Smooth Start and Stop Control

Acceleration and deceleration ramps with three programmable slopes, ensuring efficient starts and stops without operational damage.



Advanced technology designed to withstand harsh conditions and maximize production

The electronic boards of WEG's drives are coated with a special varnish that extends the product's lifespan. With this proprietary technology, WEG provides a reliable and versatile solution for various installation environments.

IDEAL FOR



Oil exploration and production



Oilfield
operators



Artificial lift system integrators

Segments



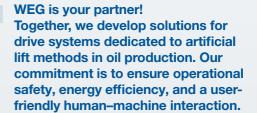




Chemical industry

Why choose WEG?

For WEG, providing solutions that convey reliability to the customer also means caring for the environment and addressing sustainability in an integrated way. With that in mind, we offer a broad portfolio of products that deliver energy efficiency and advanced process technology to our customers. The good relationship with our partners, combined with our global production capacity (footprint), demonstrates our flexibility and ability to customize solutions for each type of application. We have global presence and local operations to uniquely meet your needs. In addition, we offer robust after-sales support through our global technical assistance network, ensuring service coverage worldwide.









A robust solution to maximize oil extraction in harsh environments

WEG boosts oil extraction operations with customized solutions in Kuwait

The challenging climate of Kuwait, with temperatures exceeding 54°C and a rising trend in the coming years, poses a major obstacle to the operation of oil extraction equipment. In this scenario, ensuring reliability and high performance is essential to guarantee productivity and maintain stable operations.

One of the leading service providers in Kuwait's oil sector sought robust solutions to drive their pumps with greater energy efficiency under these severe conditions. The answer came from WEG, with an integrated and customized solution for harsh environments.

VSD with integrated controller: a complete solution for efficient and reliable oil extraction

WEG supplied 25 panel-mounted variable speed drives (AFW11 series), designed to operate in environments with temperatures up to 55°C and specially developed to drive progressive cavity pumps (PCPs).

The panels feature an integrated controller — an intelligent device that monitors essential system parameters in real-time, such as speed, pressure, temperature, shaft torque, among others. Additionally, it enables predictive diagnostics and automatic adjustments, reducing failures and maximizing equipment performance.

With an IP55 protection degree suitable for outdoor environments, the panels were designed according to the customer's specifications. The compact design and integration of the VSD

and controller ensure better operational performance and longer equipment lifespan, even under the most adverse conditions.

"The project was tailor-made, taking into account local challenges and the technical requirements of the application. Testing in real conditions ensured total confidence in the operation," comments the WEG technical team involved in the delivery.

Zero failures, maximum productivity

Since the implementation of the solution, the system has been operating with exceptional performance and zero recorded failures. The continuous operation of the PCP pumps has provided high reliability and ongoing efficiency, ensuring maximum productivity and minimal downtime for the end user.

The success of this first installation strengthened the customer's confidence in WEG technology — so much so that the contractor expanded the project with the acquisition of new VSD panels for the next phase of expansion, consolidating the partnership and proving the robustness of WEG solutions in one of the most challenging environments on the planet.

To learn more about WEG's complete range of VSDs, visit the product page.







+55 47 3276.4000

automacao@weg.net

Jaraguá do Sul - SC - Brasil
www.weg.net